



Focusing on Supply Management Excellence

Supply Knowledge is a community of practice for supply management, procurement, sourcing and contract management professionals. It covers every aspect of the sourcing, contracting and procurement process, offering valuable information for use at work, and training for the skills needed by professionals to remain competitive.

Our mission is to keep our members informed and up to date on current practices as a path to excellence.

Membership is free; Certificate programs are available online at minimal cost. We also provide several free online collaboration tools so that members of the community can connect to one another, as a practical way of sharing knowledge beyond geographical limitations. www.supplyknowledge.com

The Knowledge Repository

The knowledge repository contains extensive information relating to our practice—articles, whitepapers, statistics, glossaries, book search and links to related websites. Membership opt-in is required (it's free) since our Sharepoint site is password protected. You can register here: www.supplyknowledge.com/membership/register/

Some Knowledge Repository features

Academic
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▶ Events
CPSM Study Aids
▶ Task List
▶ Major Topic Areas
▶ Terms by Alpha
▶ Terms (All)
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Supply Sources
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▶ Suppliers (All)
▶ Suppliers by Alpha

Term	Acronym	Term_Definition	SK_Term_Data_Feeds
360 Degree Feedback	360 Feedback	Provides a view of employee performance by utilizing input from the circle of people with whom the employee interacts: supervisors, subordinates, peers, and supplier representatives.	Performance Appraisal
80/20 Rule	80/20 Rule	Another term for the Pareto Principle, named after Italian statistician and economist, Wilfredo Pareto (1848 - 1923), concluding that approximately 80% of events are responsible for 20% of the outcomes. For example, 80% of the total value of an inventory can be attributed to 20% of the items in stock.	Pareto Analysis Quality Assurance Quality Management
8D Problem Solving		A process for improvement involving eight disciplines: 1. Build the team, 2. Describe the problem, 3. Implement a temporary fix, 4. Define and eliminate root causes, 5. Verify corrective action, 6. Implement permanent corrective action, 7. Prevent recurrence, 8. Celebrate success.	Problem Solving Team Building Six Sigma
Abatement		The requirement for reducing or minimizing dangers and nuisances, usually supported by regulation or legislation, eg, noise abatement and smoke abatement.	Regulations
ABC Analysis	ABC	A method of classifying purchased items for control purposes, usually by value or importance, with Category A being the highest.	ABC Classification Commodity Management Pareto Analysis Spend Analysis Management

Education and Training

"I ask every American to commit to at least one year or more of higher education or career training. This can be community college or a four-year school; vocational training or an apprenticeship. But whatever the training may be, every American will need to get more than a high school diploma." Barack Obama, February 24, 2009

Isn't it time you gave some attention to your career? **Supply Knowledge** offers a wide variety of online training programs designed for both for those new to the field and for advanced practitioners. Our self-directed format makes it easy to learn on your own schedule. We currently have comprehensive programs in Strategic Sourcing Management and CPSM (Certified Professional in Supply Management) Exam Preparation using ISM's training materials. We are also developing programs in Contract Management and Contract Administration. **Control-click the pictures below to see more details.**

Certificate Program



www.supplyknowledge.com/training/elearning/

Sample Course



www.cogno.com/online-courses/market-research-for-procurement-1

CPSM Exam Preparation



www.supplyknowledge.com/training/cpsm

Members are from these organizations:

- Achaogen Inc.
- Adobe Systems Inc.
- Affymetrix
- Agilent Technologies
- Alexca Pharmaceuticals
- Allegheny Technologies
- Alliant Energy Corporation
- Altera
- American Medical Systems
- AMERIGROUP Corp
- Amsafe
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- Apple Inc.
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- Aware Technological Group
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- BD Biosciences
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- DayStar Technologies
- DiamondDash Products
- Dixtal Biomedica LTDA
- DMS LTD (UK)
- Dolese Bros. Co
- Dynegy Moss Landing
- eBay
- Elekta Inc.
- Enbridge Energy
- EXAR Corporation
- Expense Reduction Analysts
- Extreme Networks
- Farenco
- Fidelity Investments
- Fireman's Fund
- Fujitsu
- GE - Shanghai
- Gonzaga University
- Grange Insurance
- H-P (Guadalajara)
- High Hope USA
- Hitachi
- Hospira Inc.
- Hrelot-Watt University
- HSBC



Blog Site

Stay current: The **Supply Knowledge** Blog Site provides up-to-date articles on topics related to Supply Management. In addition there are links to all of our professional sites, including Publications, shared items in Google Reader, links to Academia, Research and ISM sites, Recent Posts and links to articles by specific category. <http://supplyknowledge.typepad.com/>

The screenshot shows the Supply Knowledge Blog Site interface. At the top, there are navigation links: SK Blog Home, SK Group Site, SK Main Site, SK Free Membership, SK Source Green Supply Site, and SK Source Diversity Site. The main content area is divided into three columns. The left column features three articles: 'Strong Growth in Drop-Ship Fulfillment' (dated February 24, 2009), 'IBM to Support Procurement for Unilever' (dated February 23, 2009), and 'ISM's R. Gene Richter Awards'. The middle column is titled 'Supply Knowledge Website Links' and lists various resources like SK Bookmarks, SK Calendar List, SK Clipmarks, SK CPSM (ISM) Study Group LinkedIn, SK Facebook, SK FriendFeed, SK GroupSite, SK Job Listings, SK LinkedIn, SK Membership (Free), SK PDF Newsletter, SK Proprietary Web Search, SK Shared Items in Google Reader, SK SharePoint, SK Slinkset, SK Source Diversity LinkedIn, SK Source Diversity Website, SK Source Green Supply LinkedIn, SK Source Green Supply Website, SK Tags, SK Twitter, and SK Website. The right column is titled 'Recent Posts' and lists several articles, including 'Strong Growth in Drop-Ship Fulfillment', 'IBM to Support Procurement for Unilever', 'ISM's R. Gene Richter Awards', 'Presidential Helicopter Is Procurement Gone Amok', 'Asia, Europe Find Their Supply Chains Yanked', 'APEC Discuss Supply Chain Connectivity', 'Tech The Global Supply Chain', 'Lean Six Sigma for SCM', 'Supply-Chain Risk Compliance Platform', and 'SCOR Model in Supply Chain Management'. There is also a 'SHARE' button and a 'Subscribe now' button at the bottom right of the page.

Group Site

The SK GroupSite site provides a virtual and professional network for members and friends of **Supply Knowledge** with a large sample library of shared resources, links and documents sorted by corporate spend categories. See Resources <http://supplyknowledge.collectivex.com/main/summary>.



The screenshot shows the 'RECENT ACTIVITY' section of the Supply Knowledge Group Site. It lists three recent posts: 'Ernst & Young Report on Supply Chain Management' (posted by Supply 12 days ago), 'Seven Habits of Highly Effective CPOs Seminar includes Fred Sollish' (posted by Fred on Monday, February 09 2009), and 'A Measured Approach to Going Green...IBM "Green Sigma (TM)"' (posted by Supply on Tuesday, January 27 2009). Each post includes a profile picture, a 'Post a Reply' button, and a 'View his Profile' button.

Contact

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- Lam Research
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- LifeScan Inc.
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- Network Rail Infrastructure
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- Openwave Systems Inc.
- Optisolar
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- Pacific Crest
- PECO
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- Pneumapress
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- Rio Tinto Energy
- Riverbed Technology
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